

# The Kase Group

BMO HARRIS BANK | ABSOLUTE NNN LEASE

3470 GATEWAY RD, BROOKFIELD, WI 53045

OFFERING MEMORANDUM Presented By:

**KASE ABUSHARKH** | FOUNDING PRINCIPAL T: 925.348.1844 E: kase@thekasegroup.com BRE#01311211

JACOB ABUSHARKH | MANAGING PRINCIPAL T: 415.269.2474 E: jacob@thekasegroup.com BRE#01385529

### DISCLAIMER & CONFIDENTIALITY

The material contained in this Investment Offering Brochure is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of The Kase Group or Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Property Owner ("Owner") in connection with the sale of the Property is The Kase Group Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Investment Offering Brochure. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Brochure must be returned to The Kase Group.

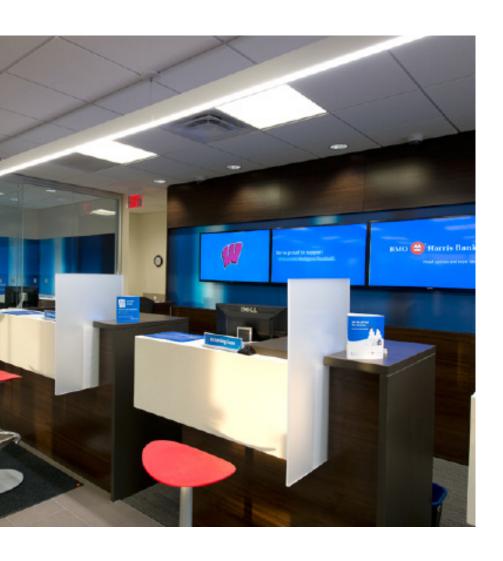
Neither The Kase Group Advisor nor the Owner make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representation as to the future performance of the Property. This Offering Brochure may include certain statements and estimates by The Kase Group with respect to the projected future performance of the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such es mates will be achieved. Further, The Kase Group Advisor and the Owner disclaim any and all liability for representations or warranties, ex- pressed or implied, contained in or omitted from this Investment Offering Brochure, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or The Kase Group Advisor, nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Investment Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Investment Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any me with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Investment Offering Brochure or making an offer to purchase the Property unless and unl the Owner executes and delivers a signed Real Estate Purchase Agreement on terms accept-able to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and The Kase Group Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.

### TABLE OF CONTENTS



- 4 INVESTMENT OVERVIEW
- 5 FINANCIAL SUMMARY
- 6 TENANT OVERVIEW
- 7 PROPERTY PHOTOS
- 8 LOCATION AERIAL
- 9 DEMOGRAPHICS
- 10 AREA OVERVIEW

KASE ABUSHARKH | FOUNDING PRINCIPAL

T: 925.348.1844 E: kase@thekasegroup.com BRE#01311211

JACOB ABUSHARKH | MANAGING PRINCIPAL

T: 415.269.2474 E: jacob@thekasegroup.com BRE#01385529

### INVESTMENT OVERVIEW

This is a BMO Harris Bank fee simple absolute NNN lease in **Brookfield, Wisconsin**. The property is located approximately 12 miles west of **Downtown Milwaukee** along Interstate 94. The property, situated on US Route 190, consists of 9,962 square feet of improvements. The site features excellent visibility and accessibility with signage on US Route 190, 64 parking spaces, and three drivethrus. The 100% fee simple interest in the underlying land and building is being offered. The lease calls for 1.5% annual increases and zero landlord obligations. The asset is well situated near major retailers, including BP and Culver's.



#### **INVESTMENT HIGHLIGHTS**

••••••
ABSOLUTE NNN LEASE
100% FEE SIMPLE INTEREST
ZERO LANDLORD OBLIGATIONS
SCHEDULED ANNUAL INCREASES IN RENT
BMO HARRIS BANK CORPORATE GUARANTY - NYSE: BMO
S&P RATED A+ INVESTMENT GRADE CREDIT
SITUATED NEAR MAJOR NATIONAL RETAILERS
16TH LARGEST COMMERCIAL BANK IN THE U.S.

#### OFFERING SPECIFICATIONS

PRICE	\$4,600,000
CAP RATE	5.47%
NET OPERATING INCOME	\$251,455
SQUARE-FOOTAGE	9,962
LOT SIZE	2.71 AC
YEAR BUILT	1997
DEPOSITS (000'S)	\$70,670

### FINANCIAL SUMMARY

#### BMO HARRIS BANK | ABSOLUTE NNN LEASE OFFERING

3470 GATEWAY RD, BROOKFIELD, WI 53045

\$4,600,000 5.47% CAP

FEE SIMPLE OWNERSHIP

#### **SUMMARY**

#### TENANT NAME **BMO HARRIS BANK** SQUARE FOOTAGE 9,962 12/15/2015 LEASE BEGINS LEASE ENDS 12/31/2025 \$251,455 ANNUAL RENT EIGHT, 5 YEAR **INCREASES** 1.5% ANNUALLY

#### **OPERATING SUMMARY**

NET OPERATING INCOME	CAP RATE
\$251,455	5.47%
\$255,227	5.55%
\$259,055	5.63%
\$262,941	5.72%
\$266,885	5.80%
\$270,889	5.89%
\$274,952	5.98%
\$279,076	6.07%
	\$251,455 \$255,227 \$259,055 \$262,941 \$266,885 \$270,889 \$274,952

### TENANT OVERVIEW

#### **BMO HARRIS BANK**

BMO Harris Bank, N.A. is a Chicago-based bank. It is a member of the Federal Reserve System. The bank is owned by BMO Financial Corporation, a holding company which in turn is owned by Bank of Montreal, also known as BMO Financial Group.

BMO Harris offers more than 600 branches and 1,300 ATMs throughout Illinois, Indiana, Arizona, Missouri, Minnesota, Kansas, Florida, and Wisconsin. Over 14,500 are employed by BMO in the United States. In 1882, Norman Wait Harris established N.W. Harris & Co., a Chicago-based municipal bond broker and the forerunner of Harris Bank. Harris Trust and Savings Bank was established 1907. It merged with Chicago National Bank in 1960 and was restructured as Harris Bankcorp, Inc. in 1972. Bank of Montreal (later known as BMO Financial Group) acquired Harris in 1984..

The bank grew rapidly through a series of acquisitions beginning with the First National Bank of Barrington in 1985, State Bank of CHICAGO and First National Bank of Batavia in 1988 and Libertyville Federal Savings Bank and Loan and Frankfort Bancshares in 1990. Harris Bankcorp and Suburban Bancorp combined under the Harris name in 1994 and two years later, the company acquired 54 Chicago area branches from Household Bank. In 1999, the direct brokerage firm Burke, Christensen & Lewis merged with Harris Investors Direct to form Harris InvestorLine. The company's further acquisitions include Freeman Welwood in 2000; Village Bank of Naples, and Century Bank (Arizona) and First National Bank of Joliet in 2001; Northwestern Trust and Investors Advisory Company (Seattle) in 2002. Also in 2002, InvestorLine combined with CSFBdirect to form Harrisdirect and Harris acquired online client accounts of Morgan Stanley Individual Investor Group and myCFO. The following year, it purchased Sullivan, Bruyette Speros & Blayney Incorporated, followed by Lakeland Community Bank in Round Lake, Illinois, New Lenox State Bank and Mercantile Bancorp, Inc. based in Hammond, Indiana in 2004 and Villa Park Trust and Savings Bank in 2005.

BMO continued its acquisitions in 2007 with First National Bank & Trust, (Kokomo, Indiana) followed by Ozaukee Bank, (Cedarburg, Wisconsin) and Merchant and Manufacturers Bankcorp Inc., (New Berlin, Wisconsin) in 2008 and Amcore Bank N.A. on April 23, 2010.

On December 17, 2010, Bank of Montreal (BMO) agreed to purchase Marshall & Ilsley in an all-stock transaction valued at about \$4.1 billion USD. Marshall & Ilsley was combined with BMO's Harris Bank subsidiary based in Chicago. The company restructured as BMO Bankcorp July 5, 2011.









## PROPERTY PHOTOS



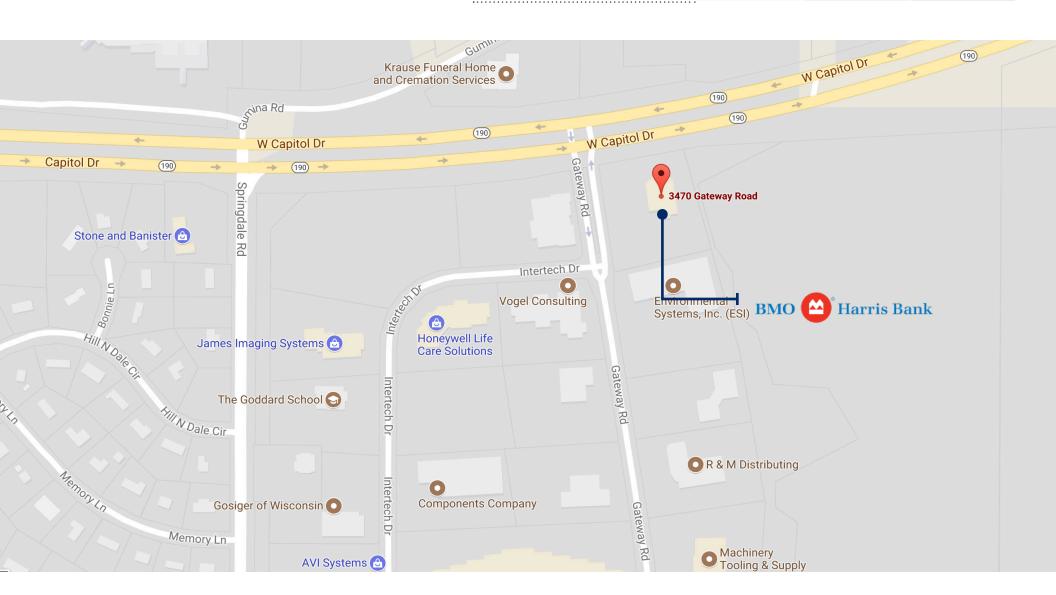


### LOCATION AERIAL



### **DEMOGRAPHICS**

	1 MILE	3 MILES	5 MILES
TOTAL HOUSEHOLDS	1,022	10,537	33,975
TOTAL POPULATION	3,040	27,269	84,507
AVERAGE HOUSEHOLD INCOME	\$126,030	\$106,581	\$94,821
MEDIAN AGE	43	43.4	42.5



### AREA OVERVIEW

#### BROOKFIELD, WISCONSIN

Brookfield is a city located in Waukesha County, Wisconsin. It had a population of 37,920 in the 2010 census. Brookfield is the third largest city in Waukesha County.

Brookfield is located west of Milwaukee in Waukesha County in an area originally inhabited by Potawatomi Indians. The first known white settler was Robert Curren who built the first log cabin in 1836. Farms dominated the landscape into the mid-20th century.

The City of Brookfield was incorporated on August 14, 1954 from the Town of Brookfield, a portion of which still survives along the city's western edge.



DEMOGRAPHICS	1 MILE	3 MILES	5 MILES
	•••••	•••••	•••••••••••
TOTAL HOUSEHOLDS	1,022	10,537	33,975
TOTAL POPULATION	3,040	27,269	84,507
PERSONS PER HOUSEHOLD	3	2.6	2.5
AVERAGE HOUSEHOLD INCOME	\$126,030	\$106,581	\$94,821
AVERAGE HOUSE VALUE	\$346,357	\$332,461	\$300,656
AVERAGE AGE	43	43.4	42.5
AVERAGE AGE - MALE	43.2	41.4	40.9
AVERAGE AGE - FEMALE	42.9	45.1	43.8
POPULATION - WHITE	2,928	25,178	76,880
POPULATION - BLACK	35	411	1,624
POPULATION - HISPANIC	11	460	3,251
POPULATION - ASIAN	60	1,281	4,297
POPULATION - PACIFIC ISLANDER	0	15	20
POPULATION - AMERICAN INDIAN	0	12	94
POPULATION - OTHER	0	75	458



### **BROOKFIELD | WISCONSIN**



OFFERING MEMORANDUM BMO HARRIS BANK | ABSOLUTE NNN LEASE

 $3470\ GATEWAY\ RD,\ BROOKFIELD,\ WI\ 53045$ 

KASE ABUSHARKH | FOUNDING PRINCIPAL T: 925.348.1844 E: kase@thekasegroup.com BRE#01311211

JACOB ABUSHARKH | MANAGING PRINCIPAL T: 415.269.2474 E: jacob@thekasegroup.com BRE#01385529